

SO WELL TOGETHER

We provide services dedicated to people and their working environments



EUROPEAN
AGEING
NETWORK



INSTITUTO
S. JOÃO DE DEUS
Carnaxide

ABOUT

THE SAMSIC GROUP

Samsic is a French family-owned group created in 1986 by Christian Roulleau. A key player in the services industry, Samsic is active every day in the heart of living and working spaces **to ensure the comfort and peace of mind of users**, and to boost the professional career of thousands of employees.

Through its three centres of expertise: **Samsic Facility, Samsic HR and Samsic Airport**, Samsic provides a global service solution **enhancing both human resources and work environments**.

Since its creation, Samsic has never ceased to prove its **ability to evolve, innovate** and challenge the status quo in a **constant drive to better meet the needs of its customers** both in France and abroad.



We are some
136,000
women and men
committed to serving
others.

We wish to **contribute to**
the wellbeing and
development of all,
every day and
everywhere.

SAMSIC FACILITY

SO WELL TOGETHER

SAMSIC FACILITY provides sustainable services to organisations, improving the work environments, well-being and health of their occupants.

Our vast national and international experience allows us to deliver solutions in a variety of sectors, such as: retail, new technologies, energy, industry, services sector, transport, logistics and health.

Our mission is to make people feel good in all living spaces : at work, shopping center, bank, stadium, hospital...Cleaning, security, reception, maintenance... **we provide a wide range of services.** And we deliver more than just that: **well-being, conviviality and serenity.**

Always taking account of our customers' social and environmental challenges.



THE STRATEGY OF THE SAMSIC GROUP IN THE FM MARKET

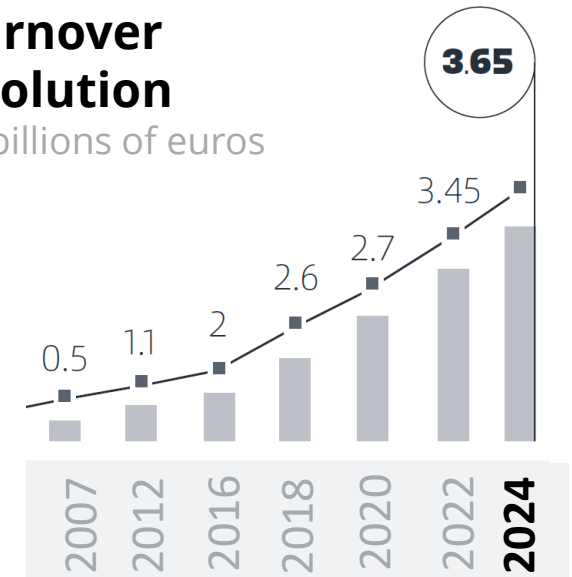
OUR AMBITION: TO BUILD AN INTERNATIONAL GROUP WORTH 5 BILLION EUROS IN THE NEXT 5 YEARS, BASED ON 5 STRATEGIC PRIORITIES.

OUR PRIORITIES AT SAMSIC FACILITY

1. **Develop a user-centred approach**, aligned with Service by Samsic.
2. **Attract, retain, and support** the development of our employees.
3. **Maintain the actions** implemented to ensure operational excellence.
4. **Develop an innovative** offer that integrates our clients' CSR challenges.
5. **Consolidate our experience** in all countries and position ourselves as a trusted partner of reference.

Turnover Evolution

in billions of euros



15%

IFS Samsic Portugal

US AND OUR CLIENTS

WHY CHOOSE SAMSIĆ FACILITY



A MOTIVATED AND SPECIALISED TEAM NEAR YOU

Our teams develop methods and procedures on a daily basis to optimise the performance of our services and accompany our clients, wherever we operate.



LOCAL PROXIMITY, AT THE SERVICE OF EFFICIENCY

We operate throughout Europe, North Africa and the Middle East, which allows us to have an in-depth knowledge of the various sectors, thus allowing us to offer a global response wherever you are.



IMPROVE THE PERFORMANCE OF YOUR BUSINESS

Through our experience in providing services, we contribute directly to the development of the economic, social and environmental performance of your business.

INTERNATIONAL PRESENCE

SAMSIC GROUP

- Austria
- Belgium
- Bosnia and Herzegovina
- Canada
- Croatia
- Czech Republic
- Dominican Republic
- France
- French Guyana/French West Indies
- Germany
- Ireland
- Italy
- Luxembourg
- Morocco
- Montenegro
- Netherlands
- Poland
- Portugal
- Qatar
- Republika Srpska
- Romania
- Serbia
- Slovakia
- Slovenia
- Spain
- Switzerland
- United Kingdom
- United States



136 000
employees



€4 Bn
Turnover



27
Countries

SAMSIC FACILITY

INTERNACIONAL COMPETENCIES

SAMSIC FACILITY

	AUSTRIA	BELGIUM	BOSNIA & HERZEGOVINA	CROATIA	CZECH	FRANCE	GERMANY	HUNGARY	ITALY	IRELAND	LUXEMBOURG	MOROCCO	THE NETHERLANDS	POLAND	PORTUGAL	QATAR	ROMANIA	SERBIA	SLOVAKIA	SLOVENIA	SPAIN	SWITZERLAND	UNITED KINGDOM
FACILITY MANAGEMENT	✗	✓	✗	✗	✗	✓	✓	✗	✓	✗	✗	✓	✗	✗	✓	✓	✓	✓	✗	✓	✓	✓	✓
BUILDING MAINTENANCE SERVICES	SC	✓	SC	✓	SC	✓	SC	SC	✓	✗	✓	✓	✗	SC	✓	✓	✓	✓	✗	SC	SC	SC	SC
CLEANING SERVICES	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✗	✓	✓	✓	✓
WASTE MANAGEMENT	✗	✓	✗	✗	✓	SC	SC	✓	SC	SC	✓	✗	SC	✓	✓	SC	SC	✗	SC	✓	SC	SC	SC
LANDSCAPING & SNOW SERVICES	✓	✓	✗	✗	SC	✓	SC	SC	✓	SC	✓	✓	SC	✓	✓	✓	SC	✗	✗	✓	✓	SC	SC
SECURITY SERVICES	✓	SC	✗	✗	✗	✓	✓	✗	SC	SC	SC	✓	✗	SC	SC	✗	SC	✗	✗	✓	SC	SC	✓
ADDITIONAL SOFT SERVICES	✗	✓	✗	✗	SC	SC	✓	✗	✓	✗	✓	✗	✗	✓	✓	✓	SC	✗	✗	✓	✓	✓	✓
RECEPTION & MAILROOM SERVICES	✓	SC	✗	✗	✓	✓	✓	✗	✓	✓	✓	✓	✗	✓	✓	✗	✓	✗	✓	✓	✓	✓	✓
CATERING & HOSPITALITY	✗	✓	✗	✗	✗	✓	✗	✗	SC	SC	SC	✗	✗	SC	SC	SC	✗	✗	✗	✗	SC	✗	SC
VENDING MACHINES	✓	SC	✗	✗	SC	✓	SC	✗	SC	SC	SC	✗	SC	SC	SC	✗	SC	✗	✗	✗	SC	SC	SC
MOBILITY	✗	SC	✗	✗	✗	✓	✗	✗	SC	SC	SC	✗	✗	✗	✓	✗	SC	✗	✗	✗	✗	✗	SC
LOGISTICS SERVICES : OUTSOURCING OF THE PROCESSES	✗	SC	✗	✗	✗	✓	SC	✗	✓	✗	✓	✗	✗	✓	✓	✗	SC	✗	✗	✓	✗	✗	✓

Index :

- Subcontracted : SC
- Self Delivery: ✓
- Not Delivered: ✗

SAMSIC FACILITY PORTUGAL



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MAIN DATA PORTUGAL

SAMSIC FACILITY

9 000

employees

€114 M

turnover

2 694

clients

OUR VALUE PROPOSITION

We provide sustainable services to organisations, improving the work environments, well-being and health of their occupants



People

- Service culture reinforced by training programs
- Continuous development of leadership in teams
- Traditional training models to digital training / e-learning
- Information and training campaigns on OSH, well-being and the environment.
- NP EN ISO 45001 Standard



Sustainability

- Partnership with entities and associations for inclusive recruitment.
- Social responsibility actions
 - NP EN ISO 9001:2008 and NP EN ISO 14001:2004 standards
 - Measures and actions to reduce the environmental impact of the service and team training.
 - Evaluation of our suppliers based on sustainability criteria.
 - SAMSIC PLANET 2030

SAMSIC FACILITY

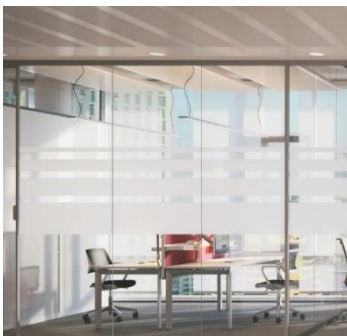


Technology

- Improvement of processes, service and user experience
- 100% traceability and information for strategic decision-making
- MY SAMSIC, SAMSIC IN and SAMSIC iFMS: Management platform for service monitoring
- Robots that improve productivity and sustainability
- MAGNI: application verification of operational requirements at the client's premises
- Service optimisation procedures

STRATEGIC SECTORS

SAMSIC FACILITY



NEW
TECHNOLOGIES/SERVICES



INDUSTRY



HEALTH



RETAIL



ENERGY



HOTELS



AIRPORT



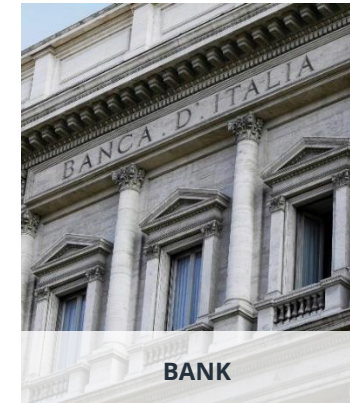
PHARMACEUTICAL
INDUSTRY



TRANSPORTATION



FOOD INDUSTRY

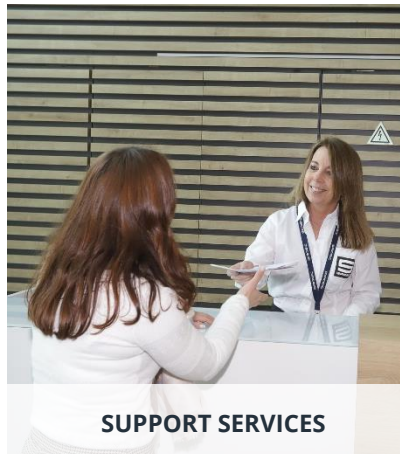
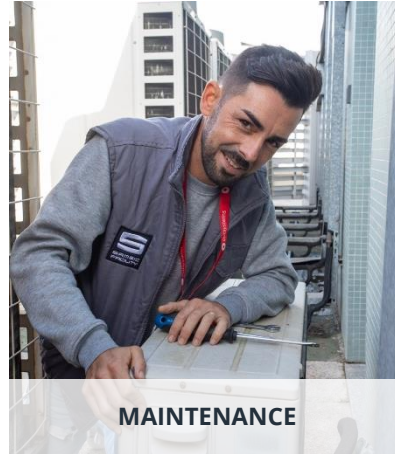


BANK

SAMSIC FACILITY

OUR SERVICES

SAMSIC FACILITY



SAMSIC FACILITY

SAMSIC PORTUGAL HEALTHCARE CLIENTS

KEY DATA FROM OUR MAIN HEALTHCARE RELATED SECTORS



Services:
Cleaning
Landscaping

Since:
2008

**Total
Facilities:**
1 Hospital



Services:
Maintenance

Since:
2011

**Total
Facilities:**
1 Hospital



Services:
Cleaning

Since:
2023

**Total
Facilities:**
7 Hospitals



Services:
Maintenance

Since:
2023

**Total
Facilities:**
3 Hospital
Units and 3
Health Clinics



Services:
Cleaning

Since:
2023

**Total
Facilities:**
2 Health
Facilities



Services:
Maintenance

Since:
2024

**Total
Facilities:**
3 Hospitals



Services:
Cleaning

Since:
2007

**Total
Facilities:**
1 Hospital



Services:
Cleaning

Since:
2009

**Total
Facilities:**
1 Hospital

THANK YOU

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